

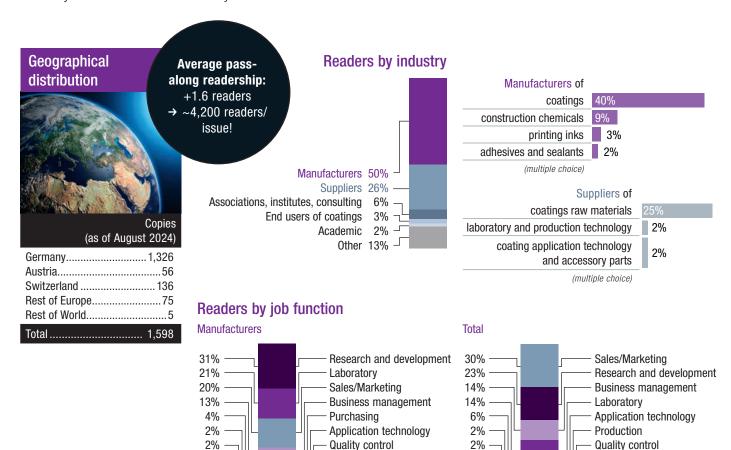
FARBEUNDLACK is the leading trade journal and provider of technical-scientific information for the German-language coatings industry. The publication's highlydeveloped reader acceptance and exquisite reputation provide an outstanding environment for your advertising. Each issue focuses on a selection of editorial topics, offering you as a supplier of raw materials, equipment, machinery, or services the opportunity to promote your products effectively to the relevant target group.



www.farbeundlack.de

## Target Audience

The German-language coatings industry as well as related industries such as printing inks, adhesives and sealants, and construction chemicals. Read in all operational areas by decision-makers and leading opinions at all levels in laboratory, production, and management. Official organ of the leading industry associations in Germany and Switzerland.



#### **ADVERTISING CONTACTS**

Vincentz Network Patricia Lüpertz · T +49 511 9910-249 · patricia.luepertz@vincentz.net

Anette Pennartz · T +49 511 9910-240 · anette.pennartz@vincentz.net

Production

Other

**International Sales Representatives** 

**BeNeLux** Jacqueline Poppe · Beech BP · T +31 547 271071 · jacqueline@beechbp.nl France/Italy/Spain/Switzerland Melanie Villard · MKV Conseil · T +33 9 75792743 · melanievillard@outlook.com

**UK/North America** Dave Weidner · Blue World Partners · T +1 253 677 4242 · info@blueworldpartners.com



Purchasing

Other







Epoxidsysteme

**FARBEUNDLACK** 

## **Editorial Programme**

Issue	Topic	Ad Closing Date	Digital Data Due
January	ACE Coatings	11/12/2024	13/12/2024
February	Architectural Coatings	10/01/2025	16/01/2025
March	EC SHOW & CONFERENCE 2025	11/02/2025	14/02/2025
Additional print run and distribution of the FARBEUNDLACK show issue March 2025!			

- +2,000 copies distributed at the EC SHOW & CONFERENCE 2025
- free-of-charge access to the digital edition for all subscribers of the FARBEUNDLACK // NEWSLETTER (approx. 20.000 recipients)

April	Wood Coatings Production Technology	11/03/2025	14/03/2025
May	Bio-based Coatings	11/04/2025	14/04/2025
June	Water-based Coatings	09/05/2025	16/05/2025
July/August	Polyurethane Coatings	11/06/2025	16/06/2025
September	Functional Coatings	11/08/2025	15/08/2025
October	Powder Coatings	11/09/2025	16/09/2025
November	Pigments & Fillers Testing & Measuring	11/10/2025	16/10/2025
December	Protective Coatings	11/11/2025	14/11/2025

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Would you like to advertise in FARBEUNDLACK?

Anette Pennartz · T +49 511 9910-240 · anette.pennartz@vincentz.net

Would you like to publish a technical article in FARBEUNDLACK or do you have news on companies or people within the industry?



## **Display Advertisements**

#### **Full-colour rates** (CMYK)

Size (A4)	€ per ad
1/1 page	6,640
Island page	5,210
1/2 page	4,060
1/3 page	2,710
1/4 page	2,040

Minimum ad size: 1/4 page

#### Special colour surcharges (HKS, Pantone)

Size (A4)	€ per special colour
1/1 page	800
1/2 page/Island page	400

Minimum special colour surcharge: 1/2 page rate

#### **Special positions**

Position	€ per ad
Inside/back cover (only 1/1 page)	7,970
Guaranteed position	+15%

Special positions cannot be cancelled



Please note:	<b>†</b>
EC SHOW & CONFERENCE	
special edition March 2025 display ads and inserts	
+ 10 % on total rate ——	
(applies to less than 3 ads within insertion year of 12 months)	

#### **Discounts**

Series discount	%
3 insertions	-3
5 insertions	-5
8 insertions	-8
10 insertions	-10

Discounts only apply to advertisements within 12 months starting with the publication of the first ad.

Package discounts for a significantly higher number of insertions (>50,000 €/insertion year):

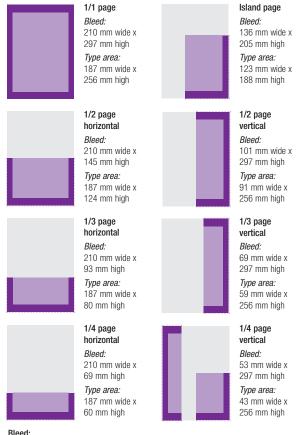
All rates subject to VAT where applicable.

%
-5
-10
-15
-18
-20

Quantity discount = sum ofall pages within one insertion vear. e.a.

 $3 \times 1/2 \text{ page} = 1.5 \text{ pages}$ = -5% discount

#### SIZES (A4)



Oversize per bleed edge: 3 mm. Critical matter must be kept at least 5 mm from all trim edges.

www.farbeundlack.de

Bleed: 101 mm wide x

145 mm high

91 mm wide x

124 mm high

Type area:

Would you like to advertise in FARBEUNDLACK?

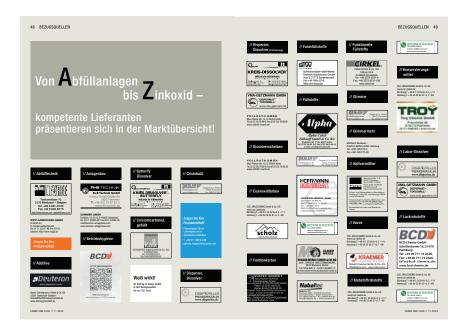
Anette Pennartz · T +49 511 9910-240 · anette.pennartz@vincentz.net

Specifications for digital data → see page 7

Editorial programme and advertising deadlines → see page 2



## **Suppliers Index**



#### **Line Entry**

Line (b/w) in	Characters	€ per line
bold print	max. 28	18.40
CAPITALS	max. 28	18.40
normal print	max. 35	9.20

Rate per line, product heading and issue.

#### **Box Advertisement**

Box ad in	€ per mm height	
b/w	4.60	
b/w with white background	6.90	
colour (CMYK)	9.20	

Rate per mm height, product heading and issue. Standard width 40 mm.

#### Sommer GmbH & Co. KG

Postfach 10 45 43, D-40036 Düsseldorf Tel. 0211 23082-02, Fax 0211 23082-36 info@sommer-anlagenbau.com www.sommer-anlagenbau.com

#### Example line entry:

1 line bold print + 4 lines normal print, run time: 12 months/11 issues under 1 product heading € 607.20



#### Example box advertisement b/w:

30 mm high,
run time: 12 months/11 issues
under 1 product heading
€ 1,518.00



#### Example box advertisement b/w with white background:

15 mm high, run time: 12 months/11 issues under 1 product heading € 1,138.50



#### Example colour box advertisement:

40 mm high,
run time: 12 months/11 issues
under 1 product heading
€ 4.048.00

Annual orders (min. 12 months/11 issues) only. The annual invoice will be issued at the beginning of the insertion period (starting with the publication of the first ad). We only provide one voucher copy as proof of publication at the beginning of the insertion period. Entries in the Suppliers Index are not subject to discounts.

All rates subject to VAT where applicable.

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## Loose Inserts · Advertising Specials · Bound-In Inserts

#### **Loose Inserts**

#### Delivery size:

Max. 200 mm wide x 277 mm high, larger sizes will be folded or trimmed against additional charges.
Please supply additional 3% for potential loss during production.



**Up to 25 g/2 mm** per 1,000 copies € 2 075

#### Please note:

For all loose inserts exceeding 25 g in weight and 2 mm in thickness higher rates are applicable.

Split advertising is not available. Loose inserts will be mentioned free of charge

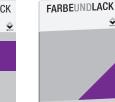
#### **Advertising Specials**



Titelgate
1/2 page,
double-sided print
€ 9,110



**Belly band**470 mm wide x
80 mm high
per 1,000 copies
(rate excl. production)



Title corner ad 100 mm wide x 100 mm high (triangular) € 5,200



Title gatefold 2/1 pages € 11 720

# Please note: EC SHOW & CONFERENCE special edition March 2025 display ads and inserts + 10 % on total rate (applies to less than 3 ads within insertion year of 12 months)

#### **Bound-In Inserts**

#### Delivery size:

218 mm wide x 305 mm high, several pages: folded accordingly

#### Trim size

3 mm at bottom and outside, 5 mm at gutter and at top

#### Paper and binding:

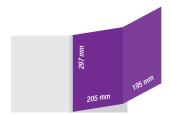
Max. 170 g/m<sup>2</sup>, perfect binding



2 pages = 1 sheet € 6,640



4 pages = 2 sheets € 8.300



**4 pages = 2 sheets** (gatefold at the side) € 8.300

#### Please note:

Bound-in inserts which have a gatefold outside must be 5 mm shorter, i.e. their width should only be 205 mm including 5 mm in gutter. The front cover of the bound-in insert must be clearly indicated. Please supply additional 3% for potential loss during production. Tip-on-cards may not exceed a size of 25 cm² (max. length of edge: 6 cm).

Rates for bound-in inserts >4 pages: on request.

All rates subject to VAT where applicable.

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Specifications for digital data → see page 7

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**Delivery address for inserts:** 

Gutenberg Beuys Feindruckerei GmbH Hans-Böckler-Str. 52 · 30851 Langenhagen · Germany Delivery note: For 'FARBE UND LACK, issue no. . . . '



### **Classified Advertisements**

#### **Job Offers Print & Online**

Benefit from a higher market reach by publishing your job offer simultaneously in FARBEUNDLACK and online on www.farbeundlack.de/jobs.



#### 1/1 page A4 187 mm wide x 256 mm high b/w: € 6,550 2c: € 7,050 3c: € 7.550

4c: € 8.050

1/3 page A4 horizontal

187 mm wide x

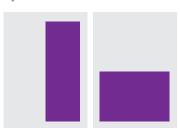
80 mm high

b/w: € 2,630

2c: € 2,800

3c: € 2,970

4c: € 3,140



1/2 page A4 vertical /horizontal 91 mm wide x 187 mm wide x 256 mm high

124 mm high

Rates without lavout services.

Rates for coloured advertisements refer to CMYK colours. special colour rates on request. All sizes indicated are type area sizes. Job

offers are not subject to discounts

All rates subject to VAT

where applicable.

b/w: € 3.940 2c: € 4.190 3c: € 4.440 4c: € 4 690

1/4 page A4 vertical

91 mm wide x 124 mm high b/w: € 1,980 2c: € 2,110 3c: € 2,240 4c: € 2,370

Box no. service: € 40

#### **Opportunities** Representations Miscellaneous



#### b/w rate per mm height

- 91 mm wide € 11.60
- 187 mm wide

€ 23.20

Colour surcharges on request.

Example: Opportunity 91 mm wide, s/w, 50 mm high € 580.00

Example: Representation 187 mm wide, 2c, 32 mm high € 806.40

Rates without layout services. Classified advertisements are not subject to discounts.

All rates subject to VAT where applicable.

#### **Job Wanted**



Size A 91 mm x 50 mm € 330

Size B

€ 290

91 mm x 40 mm

Size C 91 mm x 30 mm

€ 250

b/w rates incl. box no. service, typesetting and VAT

#### Job Offers Online

Publication of your job offer at www.farbeundlack.de/jobs (4 weeks run time). € 1,590



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**Delivery address for inserts:** 

Gutenberg Beuys Feindruckerei GmbH Hans-Böckler-Str. 52 · 30851 Langenhagen · Germany Delivery note: For 'FARBE UND LACK, issue no. ...'



## **Specifications for Digital Data**

**Data transmission:** Please send your digital data for the advertisement via E-mail (max. 10 MB) directly to Vincentz Network:

Kristijan Lugaric Advertising Administration T +49 511 9910-345 kristijan.lugaric@vincentz.net

We accept non-digital artwork/hardcopy material only upon surcharge. Individual amendments requested by the client will also be charged separately.

Please send complete data collected in one folder, the name of which indicates the company or client, publication and publication date (max. 25 characters; special symbols such as - > / < ? should not be used. Example for file name: 'Advertiser\_FL\_Oct\_25').

**File format:** Please send your digital data in the following format:

PDF/X4.

Make sure to choose the correct colour mode:

ISOcoated\_v2\_300.

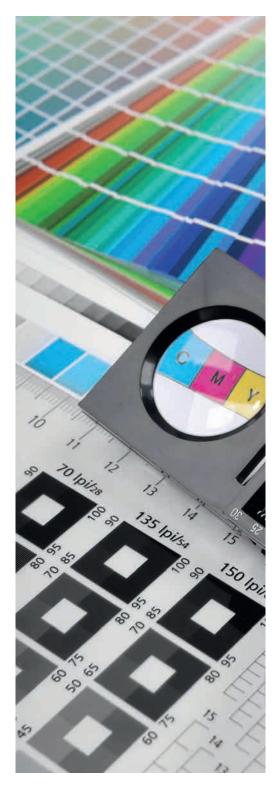
You may download the correct colour mode at:

www.eci.org/en/downloads

**Guarantee:** As a standard procedure, Vincentz Network checks all incoming digital data in

accordance with current printing requirements and standards. However, unless a coloured proof is provided by the client, Vincentz Network cannot accept any liability for deviations in copy, images, font and colour. In case we notice such a mistake, we will inform the client immediately and, if possible, offer to

correct the digital data according to the client's requirements.





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